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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

In re)
)
 REED E. Slatkin)
)
 Debtor,)
 _____)
)
 LINDA ROSEN et al.)
)
 Appellants,)
)
 v.)
)
 R. TODD NEILSON, Trustee)
 of the Chapter 11)
 Bankruptcy Estate of)
 Reed E. Slatkin)
)
 Appellee.)
 _____)

CV 03-02527 RSWL
AMENDED ORDER

I. INTRODUCTION

This consolidated appeal arises from the many adversary proceedings brought by R. Todd Neilson, the trustee (the "Trustee") of the Chapter 11 bankruptcy estate (the

1 "Estate") of Reed E. Slatkin ("Slatkin"), to set aside and
2 recover certain fraudulent transfers for the benefit of the
3 Estate. On February 23, 2003, the Bankruptcy Court entered
4 an order granting the Trustee's motion for partial summary
5 judgment in over fifty adversary proceedings on the narrow
6 issue of whether Slatkin had "actual intent to hinder,
7 delay, or defraud" his creditors when he made the transfers
8 which the Trustee seeks to recover as fraudulent. See Cal.
9 Civ. Code § 3439.04.¹ Appellants are defendants in these
10 adversary proceedings who are challenging on appeal the
11 Bankruptcy Court's finding that there is no genuine issue of
12 material fact that Slatkin had the requisite fraudulent
13 intent. Appellants contend that the Bankruptcy Court erred
14 in granting the motion by relying almost solely on Slatkin's
15 plea of guilty to various charges of wire and mail fraud in
16 his federal criminal proceedings.² For the reasons set
17 forth below, this Court **AFFIRMS** the Bankruptcy Court's grant
18 of partial summary judgment.

21 ¹ Cal. Civ. Code § 3439.04 states in relevant part:

22 "A transfer made or obligation incurred by a debtor is fraudulent
23 as to a creditor, whether the creditor's claim arose before or after
24 the transfer was made or the obligation was incurred, if the debtor
25 made the transfer or incurred the obligation as follows:

26 (a) With actual intent to hinder, delay, or defraud any creditor
of the debtor."

² Slatkin was criminally prosecuted in the case United States v. Reed E. Slatkin, No. CR 02-313 (C.D. Cal. January 28, 2004).

1 **II. FACTUAL BACKGROUND**

2 From 1986 to May 2001, Slatkin obtained hundreds of
3 millions of dollars from hundreds of individuals and
4 entities, purportedly for the purpose of investing such
5 funds for their benefit. On May 1, 2001, Slatkin filed for
6 bankruptcy under Chapter 11. It was later revealed that
7 Slatkin may have used the bulk of the funds to fuel a
8 "Ponzi" scheme, whereby he paid investors "returns" with
9 funds raised from other investors.³ On March 26, 2002,
10 Slatkin pleaded guilty to fifteen felony counts, and in his
11 Plea Agreement, admitted to having operated a Ponzi scheme
12 since 1986. On September 2, 2003, Slatkin was sentenced to
13 fourteen years in prison.

14 In August 2002, the Trustee began the first of hundreds
15 of adversary proceedings against investors who had allegedly
16 received more on their investments with Slatkin than what
17 they had given him. The Trustee contends that the transfers
18 Slatkin made in furtherance of his alleged Ponzi scheme were
19 fraudulent, and therefore, avoidable and recoverable from
20 those investors who made a "return" on their investments.

21 On November 18, 2002, the Trustee filed a motion for
22 partial summary judgment on the issue of whether Slatkin had
23

24 ³ "A 'Ponzi' scheme is any sort of fraudulent arrangement that
25 uses later acquired funds or products to pay off previous investors."
26 Danning v. Bozek (In re Bullion Reserve of N. Am.), 836 F.2d 1214,
1219 n.8 (9th Cir. 1988).

1 the "actual intent to hinder, delay, or defraud" his
2 creditors as to each transfer made during 1986 and 2001
3 within the meaning of California's fraudulent transfer
4 statute, California Civil Code Section 3439.04. The
5 Bankruptcy Court held a hearing on January 17, 2003 and
6 granted the Trustee's motion, finding that Slatkin's Plea
7 Agreement conclusively established his actual intent to
8 defraud between 1986 and May 2001. An order granting the
9 motion was entered on February 24, 2003, which "conditioned"
10 the effect of the order on Slatkin not withdrawing his plea
11 prior to sentencing. This Court granted Appellants leave to
12 seek interlocutory appeal on June 18, 2003.

13 14 **III. STANDARD OF REVIEW**

15 The Bankruptcy Court's evidentiary rulings are reviewed
16 under an abuse of discretion standard. In re Kim, 130 F.3d
17 863, 865 (9th Cir. 1997). The District Court reviews the
18 Bankruptcy Court's conclusions of law de novo and its
19 factual findings for clear error. Id. On a motion for
20 partial summary judgment, this Court must view the evidence
21 in the light most favorable to the party opposing the motion
22 and "determine under a de novo standard whether there is no
23 genuine issue of material fact, and whether the moving party
24 was entitled to judgment as a matter of law." In re New
25 England Fish Co., 749 F.2d 1277, 1280 (9th Cir. 1984).

1 **IV. DISCUSSION**

2 **A. Admissibility of the Plea Agreement**

3 The threshold question is, of course, whether Slatkin's
4 Plea Agreement is admissible for purposes of the Trustee's
5 partial summary judgment motion. The Plea Agreement is
6 hearsay since it is being used for the truth of the matter
7 asserted, namely that Slatkin ran a Ponzi scheme and had the
8 actual intent to defraud his creditors. See Fed. R. Evid.
9 801(c) ("Hearsay' is a statement, other than one made by
10 the declarant while testifying at the trial or hearing,
11 offered in evidence to prove the truth of the matter
12 asserted."). Inadmissible hearsay cannot be considered on a
13 motion for summary judgment. Blair Foods, Inc. v. Ranchers
14 Cotton Oil, 610 F.2d 665, 667 (9th Cir. 1980).

15 The Bankruptcy Judge was unclear upon which exception
16 to the hearsay rule she relied in considering the Plea
17 Agreement. The Trustee, however, offers three exceptions to
18 the hearsay rule upon which this Court could affirm, Federal
19 Rules of Evidence 803(22), 804(b)(3), and 807. See Padilla
20 v. Terhune, 309 F.3d 614, 618 (9th Cir. 2002) ("We may
21 affirm . . . on any ground supported by the record, even if
22 it differs from the reasoning of the [trial] court.").

23 The Trustee argues that the Plea Agreement is
24 admissible under Federal Rule Evidence 803(22), which allows
25 hearsay evidence of a "final judgment, entered after a trial
26 or upon a plea of guilty (but not upon a plea of nolo

1 contendere), adjudging a person guilty of a crime punishable
2 by death or imprisonment in excess of one year, to prove any
3 fact essential to sustain the judgment" However, at
4 the time the Trustee's motion for partial summary judgment
5 was heard, Slatkin had not yet been sentenced; therefore,
6 the Plea Agreement had not been reduced to a final judgment.
7 The Bankruptcy Court, rather than waiting until Slatkin had
8 been sentenced, decided instead to make the order granting
9 partial summary judgment in favor of the Trustee
10 "provisional," in the sense that it would be vacated in the
11 event that Slatkin withdrew his guilty plea prior to
12 sentencing. See Amended Findings of Fact and Conclusions of
13 Law, February 24, 2003, Appellants' Excerpts of Record, Ex.
14 35 at ¶22.

15 Whatever the wisdom of the Bankruptcy Court's
16 "provisional order," Slatkin did not withdraw his guilty
17 plea and was sentenced to 168 months in federal prison on
18 September 2, 2003. At that time, Slatkin's Plea Agreement
19 was reduced to a final judgment and admissible, though
20 hearsay, pursuant to Federal Rule Evidence 803(22). See
21 Scholes v. Lehmann, 56 F.3d 750, 762 (7th Cir. 1995)
22 (finding plea agreement admissible under Rule 803(22) in a
23 fraudulent transfer suit brought by receiver against various
24 third parties). Thus, even had the Bankruptcy Court erred
25 in admitting the Plea Agreement prior to Slatkin's
26 sentencing, the error would be harmless. See Bankr. R. 9005

1 (adopting Federal Rule Civil Procedure 61(a) harmless error
2 standard); City of Long Beach v. Standard Oil Co., 46 F.3d
3 929, 936-37 (9th Cir. 1995) (noting that reversal requires a
4 showing of prejudicial error); Benna v. Reeder Flying
5 Service, Inc., 578 F.2d 269, 271 (9th Cir. 1978) ("[N]ot all
6 error is reversible error or error which requires a new
7 trial. We are directed to 'disregard any error or defect in
8 the proceedings which does not affect the substantial rights
9 of the parties.'").

10 The Plea Agreement is also admissible under Federal
11 Rule of Evidence 807, the "residual" or "catch-all"
12 exception to the hearsay rule. Rule 807 allows the
13 admission of statements "not specifically covered by Rule
14 803 or 804 but having equivalent circumstantial guarantees
15 of trustworthiness" Moreover, "the statement must
16 (1) be evidence of a material fact; (2) be more probative on
17 the point for which it is offered than any other evidence
18 which the proponent can procure through reasonable efforts;
19 and (3) serve the general purposes of the Rules of evidence
20 and the interests of justice by its admission into
21 evidence." United States v. Sanchez-Lima, 161 F.3d 545, 547
22 (9th Cir. 1998). Courts have admitted guilty pleas pursuant
23 to the residual exception to the hearsay rule. See Hancock
24 v. Dodson, 958 F.2d 1367, 1372 (6th Cir. 1992); Estate of
25 Chlopek by Fahrforth v. Jarmusz, 877 F. Supp. 1189, 1194-95
26 (N.D. Ill. 1995).

1 Slatkin's plea was made under oath with the advice of a
2 competent attorney and it subjected him to severe criminal
3 penalties. Moreover, Judge Morrow appraised Slatkin of his
4 rights and concluded that the plea was made "knowingly and
5 voluntarily." Appellants' Excerpts of Record, Ex. 14 at
6 00422. Under these circumstances, Slatkin's Plea Agreement
7 is admissible under Rule 807 as well.

8 Accordingly, the Bankruptcy Court did not abuse its
9 discretion by relying on the Plea Agreement in granting the
10 Trustee's motion for partial summary judgment. Since this
11 Court finds that the Plea Agreement is admissible under
12 Federal Rules of Evidence 803(22) and 807, the Court need
13 not consider admissibility under Rule 804(b)(3).

14 **B. Preclusive Effect of Slatkin's Plea Agreement**

15 The primary issue on appeal is whether the Bankruptcy
16 Court erred in determining that Slatkin's Plea Agreement had
17 a preclusive effect in the adversary proceedings of his
18 Chapter 11 Bankruptcy, establishing, as a matter of law,
19 that Slatkin had the actual intent to "hinder, delay, or
20 defraud" his creditors with respect to each and every
21 transaction conducted with Appellants since 1986. In
22 granting the Trustee's motion for partial summary judgment
23 on the issue of Slatkin's intent to defraud, the Bankruptcy
24 Court determined that Slatkin's guilty plea to mail fraud
25 and wire fraud, and the factual basis for the plea,
26 conclusively established that he had the intent to defraud

1 his creditors within the meaning of California's fraudulent
2 transfer law. Appellants dispute that the Plea Agreement
3 could have such a far-reaching preclusive effect on their
4 adversary proceedings.

5 **1. Collateral Estoppel Effect of a Guilty Plea**

6 The collateral estoppel effect of a guilty plea has
7 been fairly well established by case law. First, courts
8 have long held that for collateral estoppel purposes, a
9 guilty plea and a conviction following trial are
10 equivalent.⁴ See United States v. Bejar-Matrecios, 618 F.2d
11 81, 83 (9th Cir. 1980) ("The general rule is that the
12 doctrine of collateral estoppel applies equally whether the
13 previous criminal conviction was based on a jury verdict or
14 a guilty plea."); Blohm v. Commissioner, 994 F.2d 1542, 1554
15 (11th Cir. 1993) ("Thus, for purposes of applying the
16 doctrine of collateral estoppel, there is no difference
17 between a judgment of conviction based upon a guilty plea
18 and a judgment rendered after a trial on the merits."); Gray
19 v. Commissioner, 708 F.2d 243, 246 (6th Cir. 1983) ("A
20 guilty plea is as much a conviction as a conviction
21

22 ⁴ Courts typically reject the argument that because plea
23 agreements often result in lower sentences for the accused, their
24 contents are somehow less reliable than facts established by a trial
25 on the merits. See, e.g., Brady v. United States, 397 U.S. 742, 757-58
26 (1970). Courts will not "'look behind (their) convictions,'
especially when the record demonstrates that the pleas were made
knowingly and voluntarily." Alsco-Harvard Fraud Litigation, 523 F.
Supp. 790, 801 (D.D.C. 1981).

1 following a jury trial."); United States v. Podell, 572 F.2d
2 31, 35 (2d Cir. 1978); Brazzell v. Adams, 493 F.2d 489, 490
3 (5th Cir. 1974); Plunkett v. Comissioner, 465 F.2d 299, 306
4 (7th Cir. 1972). Courts also have routinely applied
5 collateral estoppel in subsequent civil and criminal actions
6 to establish material facts that were necessary to sustain a
7 prior criminal conviction. See Ivers v. United States, 581
8 F.2d 1362, 1366-67 (9th Cir. 1978); Blohm, 994 F.2d at 1554;
9 Gray, 708 F.2d at 246; Brazzell, 493 F.2d at 490; Plunkett,
10 465 F.2d at 307.

11 However, the record makes clear that the Bankruptcy
12 Court understood that it was not applying collateral
13 estoppel in granting the Trustee's motion for partial
14 summary judgment based upon the Plea Agreement. See
15 Appellants' Excerpts of Record, Ex. 34 at 01609-10.
16 Collateral estoppel requires that the party against whom it
17 is asserted be a party, or in privity with a party, to the
18 prior action. United States v. Real Property Located at
19 Section 18, 976 F.2d 515, 518 (9th Cir. 1992). Here,
20 Slatkin's Plea Agreement is being used against defendants in
21 his Chapter 11 bankruptcy adversary proceedings who had no
22 involvement with Slatkin's criminal case. Thus, while the
23 doctrine employed by the Bankruptcy Court is one of
24 preclusion, it cannot be said to be collateral estoppel.

1 **2. Preclusive Effect of a Guilty Plea in Establishing**
2 **the Fraudulent Intent of the Debtor**

3 In making its ruling, the Bankruptcy Court cites to a
4 number of cases that appear to stand for the proposition
5 that a prior criminal conviction can have a preclusive
6 effect in establishing the fraudulent intent of a debtor in
7 a subsequent adversary proceeding, even with respect to
8 claims brought against third-parties who had no involvement
9 with the criminal proceedings. As provocative as this may
10 appear at first glance, strong authority supports the
11 reasoning behind giving a prior criminal conviction, even by
12 way of a guilty plea, such a profound effect on subsequent
13 bankruptcy proceedings with respect to a debtor's fraudulent
14 intent.

15 The most significant of these cases is Scholes v.
16 Lehman, 56 F.3d 750 (7th Cir. 1995). Scholes involved a
17 Ponzi scheme created by a man named Michael Douglas
18 ("Douglas"). Id. at 752. Douglas formed three corporations
19 and caused them to sell limited-partner interests to
20 investors, representing that they would yield returns
21 between ten and twenty percent per month. Id. While the
22 corporations made some legitimate investments, the bulk of
23 the funds were used by Douglas to fuel a Ponzi scheme. Id.
24 Douglas pleaded guilty to fraud and was sentenced to twelve
25 years in federal prison. Id. The Securities and Exchange
26 Commission ("SEC") brought a civil suit against Douglas and

1 his three corporations. Id. At the request of the SEC, the
2 district court appointed a receiver for Douglas and the
3 corporations to attempt to recover funds to be distributed
4 to the Ponzi scheme victims. Id. at 752-53. The receiver
5 sued a number of individuals, including an investor in the
6 Ponzi scheme who made a "return" on his investment with
7 Douglas. Id. at 753. Judge Posner, writing for the Seventh
8 Circuit, held that the district court did not err in relying
9 on Douglas' plea agreement, on a motion for summary
10 judgment, to establish that Douglas had the actual intent to
11 defraud his creditors. Id. at 762.

12 Judge Posner in Scholes reasoned that Douglas was not
13 permitted to "backpedal" from the admissions in his plea
14 agreement, because "just as an affidavit in which a witness
15 tries to retract admissions that he made earlier in his
16 deposition is normally given no weight in a summary judgment
17 proceeding, so a witness should not be permitted by a
18 subsequent affidavit to retract admissions in a plea
19 agreement." Id. (citations omitted). As such, in the
20 receiver's fraudulent transfer suit against the defendant
21 investor, there was no genuine issue of material fact as to
22 Douglas' fraudulent intent.

23 A number of courts have extended the reasoning in
24 Scholes to the bankruptcy context. In Martino v. Edison
25 Worldwide Capital (In re Randy), a bankruptcy trustee moved
26 for summary judgment to recover fraudulent conveyances from

1 defendant brokers who received commissions for bringing new
2 investors into the debtor's Ponzi scheme. 189 B.R. 425, 429
3 (Bankr. N.D. Ill. 1995). In re Randy held that the debtor's
4 actual intent to defraud his investors "was established by
5 the jury verdict against him in the criminal proceeding" and
6 granted summary judgment in favor of the trustee. Id. at
7 439.

8 Likewise, Emerson v. Maples (In re Mark Benskin & Co.)
9 involved a bankruptcy trustee's attempt to recover
10 fraudulent transfers in the aftermath of a collapsed Ponzi
11 scheme. 161 B.R. 644 (Bankr. W.D. Tenn. 1993), aff'd, 1995
12 U.S. App. LEXIS 16053 (6th Cir. June 26, 1995). Also in the
13 context of an adversary proceeding, the bankruptcy court,
14 after holding a trial, held that "[t]he debtors' intent to
15 defraud creditors was established by the guilty pleas to the
16 related criminal charges and preclusive effect may be given
17 to those guilty pleas as factual findings to the extent that
18 the debtors' intent to defraud creditors is required in this
19 adversary proceeding." Id. at 648.

20 Again, in Floyd v. Dunson (In re Rodriguez), after a
21 failed Ponzi scheme and in the context of an adversary
22 proceeding, the bankruptcy court held that "the criminal
23 conviction of Ms. Rodriguez based on the debtors' operation
24 of a Ponzi scheme conclusively establishes fraudulent
25 intent, and precludes the defendant from relitigating this
26 issue." In re Rodriguez, 209 B.R. 424, 433 (Bankr. S.D.

1 Tex. 1997). The bankruptcy court granted the trustee's
2 motion for summary judgment, finding that "[a]s a matter of
3 law, the fraudulent transfers were made to the defendant
4 with the actual intent to hinder, delay or defraud later
5 investors in debtors' scheme." Id.

6 In the absence of direct authority on the matter, the
7 Court adopts the reasoning of Scholes and the bankruptcy
8 decisions discussed supra. Thus, Slatkin's Plea Agreement
9 can be used to establish his actual intent to defraud his
10 creditors in a subsequent bankruptcy adversary proceeding.

11 **a. Fraudulent Intent is a Subjective Question and**
12 **the Plea Agreement is Direct Evidence of Intent**

13 Appellants main contention on appeal is that the
14 Bankruptcy Court erred in giving the Plea Agreement such a
15 broad preclusive effect as to foreclose any opportunity for
16 Appellants to offer evidence disproving that Slatkin had
17 fraudulent intent with respect to the specific transactions
18 in which they were involved. However, there is good reason
19 for giving the Plea Agreement such weight. The issue of a
20 debtor's intent in a fraudulent transfer avoidance action is
21 a subjective inquiry. See Plotkin v. Pomona Valley Imports
22 (In re Cohen), 199 B.R. 709, 716 (B.A.P. 9th Cir. 1996)
23 ("The focus in the inquiry into actual intent is on the
24 state of mind of the debtor.").

25 While typically, fraudulent intent would need to be
26 established using circumstantial evidence, here we have

1 direct evidence, in the form of an admission by Slatkin,
2 that he had the actual intent to defraud his creditors.
3 Slatkin's Plea Agreement states:

4 Beginning in or about 1986, and continuing until
5 in or about May 2001 . . . SLATKIN, knowingly and
6 with intent to defraud, planned and executed a
7 scheme to defraud approximately 800 investors
8 throughout the United States of over \$593 million,
9 and to obtain money and property from such
10 investors by making and causing materially false
11 statements to be made to such investors and by
12 concealing material facts from them.

13 Appellants' Excerpts of Record, Ex. 3 at 00125.

14 Furthermore, Slatkin pleaded guilty to mail fraud (18 U.S.C.
15 §§ 1341, 1342), and wire fraud (18 U.S.C. §§ 1343, 1342),
16 both of which include as elements the creation and execution
17 of a fraudulent scheme and intent to defraud. See
18 Appellants' Excerpts of Record, Ex. 3 at 00102; Schreiber
19 Distrib. Co. v. Serv-Well Furniture Co., Inc., 806 F.2d
20 1393, 1400 (9th Cir. 1986). Slatkin's Plea Agreement,
21 therefore, is direct evidence of his actual intent to
22 defraud.

23 **b. Existence of a Ponzi Scheme Can Also Establish**
24 **Fraudulent Intent**

25 Slatkin's admission that he was operating a Ponzi
26 scheme between 1986 and 2001 further supports the conclusion

1 that he had the actual intent to defraud his creditors.
2 According to the Ninth Circuit, "the mere existence of a
3 Ponzi scheme, which could be established by circumstantial
4 evidence, has been found to fulfill the requirement of
5 actual intent on the part of the debtor." Hayes v. Palm
6 Seelings Partners (In re Agric. Res. & Tech. Group, Inc.),
7 916 F.2d 528, 536 (9th Cir. 1990). The connection between a
8 Ponzi scheme and actual intent to defraud is obvious:

9 One can infer an intent to defraud future
10 undertakers from the mere fact that a debtor was
11 running a Ponzi scheme. Indeed, no other
12 reasonable inference is possible. A Ponzi scheme
13 cannot work forever. The investor pool is a
14 limited resource and will eventually run dry. The
15 perpetrator must know that the scheme will
16 eventually collapse as a result of the inability
17 to attract new investors. The perpetrator
18 nevertheless makes payments to present investors,
19 which, by definition, are meant to attract new
20 investors. He must know all along, from the very
21 nature of his activities, that investors at the
22 end of the line will lose their money. Knowledge
23 to a substantial certainty constitutes intent in
24 the eyes of the law, and a debtor's knowledge that
25 future investors will not be paid is sufficient to
26 establish his actual intent to defraud them.

1 Merrill v. Abbott (In re Indep. Clearing House Co.), 77 B.R.
2 843, 860 (D. Utah 1987) (citations omitted); see also In re
3 Cohen, 199 B.R. at 717 ("Proof of a Ponzi scheme is
4 sufficient to establish the Ponzi operator's actual intent
5 to hinder, delay, or defraud creditors for purposes of
6 actually fraudulent transfers"); In re Randy, 189
7 B.R. at 439 (proof of intent to run a Ponzi scheme fulfills
8 actual intent to hinder, delay, or defraud); In re Benskin,
9 161 B.R. at 650 (statutory language makes clear that intent
10 to defraud can be inferred merely from the operation of a
11 Ponzi scheme); In re Taubman, 160 B.R. 964, 983 (Bankr. S.D.
12 Ohio 1993) ("It is appropriate to find actual intent from
13 the Debtor's active participation in a ponzi scheme.").

14 Specifically, Slatkin admitted in his Plea Agreement
15 that:

16 (1) "SLATKIN did not use the vast majority of investor
17 funds to purchase securities and cash instruments as
18 represented on account statements, but instead disbursed
19 these funds to other investors as fraudulent returns,
20 diverted funds for his own personal benefit, and dissipated
21 funds on many speculative, undisclosed, and ultimately
22 unprofitable investments in which SLATKIN had a beneficial
23 interest" Appellants' Excerpt of Record, Ex. 3 at
24 00126.

25 (2) "SLATKIN would fabricate the percentage of return
26 to be represented to investors and would devise a false

1 trading history for various securities." Id.

2 (3) "SLAKTIN failed to maintain separate accounts for
3 investors but rather commingled investor funds and treated
4 them as his personal funds" Id.

5 (4) "[B]ecause SLATKIN's investments did not generate
6 sufficient income to meet investors' periodic requests for
7 payments, SLATKIN used newly invested funds from some
8 investors to pay other investors. SLATKIN intended these
9 payments to induce existing investors both to entrust him
10 with new funds and to expand his pool of investors through
11 referrals." Id.

12 From the facts admitted in his Plea Agreement, it is
13 clear that Slatkin had the requisite fraudulent intent
14 because he explicitly admitted to having the intent to
15 defraud his creditors and to operating a Ponzi scheme
16 between 1986 and 2001.

17 **C. No Evidence Creating a Genuine Issue of Material Fact as**
18 **to Slatkin's Fraudulent Intent Exists on the Record**

19 Appellants further argue that there exists the
20 possibility that some of the transactions made by Slatkin
21 between 1986 and 2001 may have been legitimate. Appellants,
22 therefore, seek the opportunity to show that Slatkin may
23 have lacked fraudulent intent with respect to some of his
24 investments, particularly those made on behalf of Appellants
25 using their funds. There is absolutely no evidence in the
26 voluminous record that this possibility exists.

1 The Reply Brief of "Certain Appellants" cites a number
2 of Slatkin's deposition statements made in November 2003 and
3 January 2004 that purport to evince the possibility that
4 Slatkin may not have had the requisite fraudulent intent
5 with respect to all of the transactions he undertook between
6 1986 and 2001. But the passages cited by Certain Appellants
7 do not contradict anything admitted by Slatkin in his Plea
8 Agreement and, thus, certainly fail to create a triable
9 issue of material fact. In fact, numerous excerpts from the
10 very same depositions cited by Certain Appellants contain
11 statements by Slatkin that confirm, rather than disprove,
12 that he was operating a Ponzi scheme and had the actual
13 intent to defraud his creditors.⁵

14
15 ⁵ (1) "Q. And when you had money that was invested in the market,
16 would it have been good investment practice to sell invested money --
17 to sell securities to obtain money when you had what you described as
18 cash on hand to pay people back?

19
20 THE WITNESS: The reason I'm reacting a little bit is because I
21 wasn't thinking of it that way. My viewpoint was, I needed to get
22 people their money.

23 So wherever the money was that I needed to get back to them,
24 appropriately it would have been on hand or new money. It was paid to
25 them in as timely a fashion as possible in part to avoid suspicion.

26 So if I needed to sell something, I would do it, if -- if I
27 didn't have the money elsewhere. I think that answers the question.
28 I don't know if it was good investment practice or not. I -- I -- That
29 wasn't my criteria at the time. Was it done? Yes." Devine Decl. in
30 Support of Reply, Ex. 2 at 0101-02.

31 (2) "Q. Did you believe at the time that Earthlink ran up in
32 value that you'd be able to pay everybody off?

33 A. No.

34 I -- I knew that the -- Just to answer the question, I mean --
35 Well, I mean, I'll wait till you ask me . . . I never had the -- the

1 That Slatkin "hoped" to pay his investors back does not
2 create a genuine issue of material fact as to his fraudulent
3 intent when countless other excerpts from the same
4 depositions clearly convey that Slatkin understood he was
5 operating a Ponzi scheme and that his assets were not likely
6 to cover the principal of most of his investors. Moreover,
7 the fact that Slatkin may have invested some of the funds in
8 securities does not mean some of his transfers to Appellants
9 were "legitimate"; Slaktin clearly co-mingled the funds of
10 all of his investors and admitted that his transactions were
11 largely driven, not by investment criteria, but by the need
12 to pay off investors from whatever source possible to avoid

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16 sense that I had enough money to -- to make good on what my promises
17 were." Id. at 0107.

18 (3) "Q. Some of the money that you were receiving from new
19 investors was going into new investments?

20 A. Yes, some of the money was.

21 Oh, I might add, it was a relatively small amount." Id. at 0109.

22 (4) "Q. Did you know at the time that you were taking money from
23 other people to invest for them that you were, in fact, operating a
24 Ponzi scheme?

25 A. I didn't know it by that term, but I understood that -- I knew
26 what I was doing. I was taking money in from individuals after
promising them to invest it. I did not invest it as a rule. Used the
money for business purposes and primarily to pay off other investors.

 And I falsified reports that I gave these people to maintain
their confidence so they wouldn't take their money out, and then lied
to them about the value of their accounts, and put together a -- a
scheme of keeping the program going through assistance of other people
and through my own activities, which I think results in what was
called a Ponzi scheme." Id., Ex. 5 at 0809-0810.

1 exposing his fraudulent scheme.⁶ The excerpts from
2 Slatkin's depositions cited by Certain Appellants do not
3 create a triable issue of fact as to Slatkin's fraudulent
4 intent, and in fact, tend to bolster the argument that any
5 further discovery would be futile.

6 **D. Denial of Further Discovery**

7 Appellants also argue that the Bankruptcy Court abused
8 its discretion in denying Appellants' Rule 56(f) motions for
9 a continuance to conduct further discovery.⁷ But this Court
10 agrees that Slatkin's Plea Agreement is conclusive in
11 establishing his fraudulent intent. Further discovery could
12

13
14 ⁶ Thus, this Court rejects Appellants Johnsons' and Appellants
15 Hutchins' argument that Slatkin's tax returns somehow create a genuine
16 issue of material fact as to his fraudulent intent. The fact that
17 Slatkin reported income to the Internal Revenue Service and delineated
18 the capital gains of certain investors is not inconsistent with
19 Slatkin's massive Ponzi scheme. The undisputed evidence reflects that
20 investor funds were co-mingled. That a small percentage of those
21 funds were used for legitimate investments does not create an issue of
22 fact as to whether the Ponzi scheme itself existed and it certainly
23 does not require a court to undertake the difficult, perhaps
24 impossible task of determining whether those funds came from the sale
25 of securities or from the principal of other investors.

26 ⁷ Appellants Arthur Colaianni, Alessandra Columbo, James and Kaye
Conley, Judith De Saldarriaga, and Andrew and Tara Kitt file a
separate brief arguing that the proper standard of review is de novo
because the Bankruptcy Court failed to address the Rule 56(f) motions
at all and in fact, did not actually rule on them. However, a
decision on a Rule 56(f) request need not be explicitly stated.
Qualls by & Through Qualls v. Blue Cross, 22 F.3d 839, 844 (9th Cir.
1994). This Court finds that the Bankruptcy Court implicitly ruled
that additional discovery would not serve to defeat the Trustee's
partial summary judgment motion since it found that the Plea Agreement
conclusively established Slaktin's intent to defraud. Thus, the
proper standard of review is abuse of discretion. Id.

1 never alter the contents of the Plea Agreement and not even
2 Slatkin can retract his admissions. In addition, as
3 discussed supra, Slatkin's depositions taken subsequent to
4 the hearing on the motion only support the Bankruptcy
5 Court's determination that further discovery would be
6 futile. This Court can only find abuse of discretion "if
7 the movant can show how allowing additional discovery would
8 have precluded summary judgment." Qualls by & Through
9 Qualls v. Blue Cross, 22 F.3d 839, 844 (9th Cir. 1994).

10 Accordingly, the Bankruptcy Court did not abuse its
11 discretion in denying Appellants' Rule 56(f) motion for a
12 continuance, nor were Appellants denied Due Process.

13 **E. Whether Slaktin is a Stockbroker is Not an Issue on**
14 **Appeal**

15 Appellants Michael and Colleen Baum make the additional
16 argument that the Bankruptcy Court erred in granting the
17 Trustee's motion for partial summary judgment prior to
18 determining whether Slatkin was a "stockbroker" as
19 understood by the Bankruptcy Code. This Court finds that a
20 determination of whether Slatkin was or was not a
21 stockbroker is not necessary in the context of this
22 interlocutory appeal, which requests only a review of the
23 narrow issue of Slaktin's fraudulent intent. Certainly if
24 the Bankruptcy Court erred in conducting a Chapter 11
25 reorganization rather than a Chapter 7 stockbroker
26 liquidation, the consequences would be significant for

1 Appellants and the Trustee alike. However, Appellants can
2 appeal that issue, and any others, when and if a final
3 judgment is rendered against them in their adversary
4 proceedings.

5 **V. CONCLUSION**

6 Courts have consistently adhered to the policy of
7 protecting all investors that have been defrauded in a Ponzi
8 scheme equally. In other words, Courts have utilized
9 fraudulent transfer statutes to prevent earlier investors in
10 a Ponzi scheme from profiting at the expense of later
11 investors, preferring a ratable distribution of funds
12 derived through fraud. Slatkin admitted in his Plea
13 Agreement that he had the actual intent to defraud his
14 creditors between 1986 and 2001 and that he was operating a
15 Ponzi scheme during that period of time. Nothing in the
16 record appears to contradict this conclusion; instead, the
17 record reflects in great detail the lengths to which Slatkin
18 went to perpetuate his massive fraudulent operation.

19 Fraudulent intent is a subjective question that
20 typically must be established using circumstantial evidence.
21 Here, however, Slatkin has directly and explicitly admitted
22 his actual fraudulent intent in the context of an elaborate
23 Ponzi scheme. Only Slatkin himself can attest directly as
24 to his intent, and not even Slatkin himself can now retract
25 his admissions in the Plea Agreement. Scholes, 56 F.3d at
26 762 ("[A] witness should not be permitted by a subsequent

1 affidavit to retract admissions in a plea agreement.").
2 Finally, plea agreements, with the appropriate safeguards
3 such as those present in Slatkin's criminal proceeding, are
4 conclusive as to those facts that were necessary for
5 conviction just as if there were a trial on the merits.
6 This Court, therefore, is convinced that the Bankruptcy
7 Court did not err in giving Slatkin's Plea Agreement
8 preclusive effect in Appellants' adversary proceedings as to
9 the narrow issue of Slatkin's actual intent to hinder,
10 delay, or defraud his creditors. **AFFIRMED.**

11
12 **IT IS SO ORDERED.**

13
14

RONALD S.W. LEW
United States District Judge

15
16 DATED: June 9, 2004